

ne of the advantages of growing up on a hog farm is that education comes quickly and lessons have a way of staying with you forever. The achievement. following is absolutely true.

I was about 12, my father asked my brother and me to take the manure spreader out and unload it on the fields. The manure spreader is a big wagon pulled behind a tractor. As you drive, a powered conveyor system pushes the wagon's contents into steel beaters that spin rapidly, throwing wet, sloppy pig waste high in a big brown fan shape in every direction behind you.

You can spray half a ton of the stuff in about 2 minutes. When you're a 12-year-old guy, the pinnacle of engineering

On this particular day, my One blustery spring day when brother drove the tractor and I sat on the fender next to him. Our load had been fermenting in a pile behind the barn for about 2 months. All went well on the first pass across the field, although the a bit. We reached the end of the priority list. field, cut power to the spreader, kicked the left brake, spun the tractor around 180 degrees, lined up for a return pass and turned the power back on.

Did I mention the headwind? At this point it became a tailwind. We were instantly engulfed in this mechanical marvel represents a slimy brown monsoon. We panicked.

My brother's first instinct was to kick in the clutch, which simply stopped us from moving forward and made things worse. He quickly realized his mistake and made another by letting it go with a lurch, sending us careening wildly across the field because 30-knot headwind made us squint steering was now low on the

> Arms and legs thrashed everywhere as we both fought each other for the controls, trying to shield our eyes and bumping heads while fumbling for the

between the pedals. Opening one's mouth to speak was out of the question. By the time we got things shut off, we were full, and

the spreader was empty.

Mom made us strip down on the porch. Dad eventually quit laughing and made us wash the abilities and worry-free because a look at the whole picture when tractor.

That was the day I learned a valuable lesson about personal risk management. My brother and I hadn't properly assessed the situation ahead of time or considered the possibility of anything going wrong. Had we done so, we might have driven a different path that didn't put

becoming proficient with the that they don't. tractor's controls and worn rain gear.

Instead, we smugly headed for disaster, confident in our nothing had ever gone wrong

So far in fiscal year 2004, Air Combat Command has lost 16 of its members to mishaps. Most of those could have been prevented if people had applied PRM principles and thought things through before proceeding. People don't wrap cars around the wind behind us, worked trees because they think they're

now-slippery power take-off lever out emergency procedures to poor drivers; they do it because delegate tasks and prepare for they think they have everything rapid shutdown, spent more time under control and find out too late

My father didn't call it Personal Risk Management, but he summed it up simply: What is the cost of being wrong? Take you're doing something risky, and consider the cost if something unforeseen happens or you're not as good as you think you are.

If you're not willing to pay that bill, look for ways to do it smarter so the cost decreases. Take it from me: Sometimes the benefit isn't worth the risk.